

Thailand Company Update

21 March 2023

Consumer Non-cyclical | Food & Beverage Products

เจริญโภคภัณฑ์อาหาร (CPF TB)

เทศกาลสงกรานต์และการเลือกตั้งจะกระตุ้นอุปสงค์; คงคำแนะนำ "ซื้อ"

- "ชื่อ" (คงคำแนะนำ)
 Target Price (Return): THB31 (44.9%)
 Price (Market Cap): THB21.40 (USD5,256m)
- Price (Market Cap): THB21.40 (USD5,256m)
 ESG score: 3.56 (out of 4)
 Avg Daily Turnover (THB/USD) 450m/13.3m
- คงคำแนะนำ "ซื้อ" ด้วยราคาเป้าหมายใหม่ที่ 31 บาท จากเดิม 34 บาท มี upside 45% และ เงินปันผล FY66F ราว 3% CPF จะอยู่ในตำแหน่งที่ดีมากที่จะได้รับประโยชน์จากการฟื้นตัวของการ บริโภค ภายหลังสถานการณ์การระบาดของ COVID-19 ทั่วโลกปรับดีขึ้น เราคาดว่า CPF จะได้ ประโยชน์จากราคาเนื้อสัตว์ที่สูงในไทย จีน และเวียดนาม แม้ว่าราคาระยะสั้นมีปรับลดลงบ้าง CPF อาจต้องเผชิญราคาวัตถุดิบที่สูง แต่ยังพอหาวัตถุดิบอื่นมาทดแทนได้บางส่วน นอกจากนี้ เรามองว่า เทศกาลสงกรานต์และการเลือกตั้งที่ใกล้มาถึงนี้น่าจะช่วยสนับสนุนการบริโภค
- เทศกาลสงกรานต์และการเลือกตั้งจะสนับสนุนราคาเนื้อสัตว์ คาดว่าราคาเนื้อสุกรใน 1Q66 จะ แตะระดับ 95 บาท/กก. จากเดิมที่ 103 บาท/กก. (-8% QoQ) ขณะที่ราคาเนื้อไก่จะอยู่ที่ 44 บาท/กก.
 จากเดิมที่ 45 บาท/กก. (-1% QoQ) เราตั้งข้อสังเกตว่าถึงแม้ราคาจะลงมาจากระดับสูงสุด แต่ก็ยังอยู่ ในระดับสูง และเราเชื่อว่าราคาเนื้อสุกรและไก่จะยังอยู่สูงต่อไปตามอุปสงค์ที่เพิ่มขึ้นในช่วงสงกรานต์ และการเลือกตั้งทั่วไปปี 2566 ที่ใกล้เข้ามา ขณะที่การฟื้นตัวของภาคท่องเที่ยวจะกระตุ้นกิจกรรมทาง เศรษฐกิจ และเพิ่มการบริโภคไก่และสุกรเช่นกัน
- ราคาวัตถุดิบยังสูง ราคาอาหารสัตว์น่าจะยังสูงต่อไปตามราคาถั่วเหลืองและข้าวโพดที่สูงในฤดูเก็บ เกี่ยว 2565-2566 โดยกระทรวงการเกษตรของสหรัฐฯ (USDA) ได้คาดการณ์ว่าประเทศผู้ผลิตหลาย ประเทศอาจมีผลิตผลลดลงในปีนี้ อาร์เจนตินาซึ่งเป็นผู้ผลิตถั่วเหลืองรายใหญ่ของโลกกำลังจะเผชิญ ช่วงอากาศแล้ง ขณะที่บราซิลจะเผชิญความล่าช้าในการเก็บเกี่ยว และสหรัฐฯ เองจะมีสต็อกต่ำ เรา เข้าใจว่า CPF วางแผนจะนำเข้าข้าวสาลีมาใช้ในการผลิตแทนถั่วเหลืองและข้าวโพด ซึ่งเราเชื่อว่าจะ ช่วยลดต้นทุนวัตถุดิบที่สูงได้บางส่วน
- ปรับประมาณการ margin ลง เราปรับ gross margin ลง 15% จากประมาณการเดิมของเราที่ 17% เพื่อสะท้อนถึงต้นทุนวัตถุดิบที่สูง นอกจากนี้ยังมีการนำเข้าสุกรเถื่อนมาสู่ตลาดในประเทศ ซึ่งทำให้มี ปัญหาเกี่ยวกับสารเร่งเนื้อแดงซึ่งอาจเป็นอันตรายต่อผู้บริโภคเนื้อดังกล่าว โดยสุกรเถื่อนส่วนใหญ่มา จากอเมริกาใต้รวมถึงประเทศเพื่อนบ้าน ซึ่งมีการใช้สารดังกล่าวอย่างเสรี และนำเข้ามายังไทยตาม ตะเข็บชายแดน เราเข้าใจว่าองค์กรภาครัฐมีความพยายามที่จะแก้ปัญหานี้และจะยึดผลิตภัณฑ์ไว้เป็น
- คะแนน ESG ของ CPF อยู่ที่ 3.6 จากความสำเร็จในการใช้หลักการ ESG ในการพัฒนาการ ดำเนินงานที่ยั่งยืน เราจึงให้ premium 6% จากราคาเบื้องต้น และได้ราคาเป้าหมายใหม่ที่ 31 บาท เพื่อ สะท้อน margin ที่ลดลงตามที่กล่าวไปข้างต้น เราเชื่อว่าราคาหุ้น CPF ที่ลดลงเป็นผลทางอ้อมจาก ความกังวลเรื่องธนาคารต่างประเทศ ซึ่งส่งผลให้ราคาต่ำกว่าปกติและมีการ oversold คาดว่า CPF จะ ปืนผล 3% ในปีนี้ โดยจะจ่ายปืนผล 2H65 ที่ 0.35 บาท/หุ้น โดยจะ XD วันที่ 8 พ.ค. คงคำแนะนำ "ซื้อ"

Forecasts and Valuation	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total turnover (THBm)	512,704	614,197	623,684	625,491	629,166
Recurring net profit (THBm)	3,756	10,493	14,544	18,400	19,883
Recurring net profit growth (%)	(81.7)	179.4	38.6	26.5	8.1
Recurring P/E (x)	49.06	17.56	12.67	10.02	9.27
P/B (x)	1.0	0.9	0.9	0.8	0.8
P/CF (x)	12.21	6.67	6.19	5.78	5.69
Dividend Yield (%)	3.0	3.0	3.2	4.0	4.3
EV/EBITDA (x)	11.12	7.83	6.10	5.80	5.60
Return on average equity (%)	6.8	7.1	7.1	8.6	8.8
Net debt to equity (%)	148.5	151.8	130.3	122.8	115.2

Source: Company data, RHB

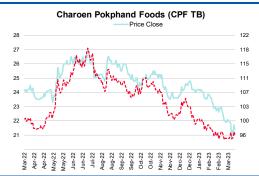
Analyst

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Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(13.7)	(5.3)	(11.6)	(14.4)	(12.3)
Relative	(6.9)	0.9	(8.5)	(9.3)	(5.0)
52-wk Price lov	w/high (THB))		20.7	7 – 27.0



Source: Bloomberg

Overall ESG Score: 3.56 (out of 4)

CPF มีความตั้งใจที่จะสนับสนุนผลิตภัณฑ์ที่เป็นมิตรกับสิ่งแวดล้อม และมี นโยบายที่แข็งแกร่งในการอุดหนุนชัพพลายเออร์ที่เป็นมิตรกับสิ่งแวดล้อม โรงงาน ทั้งหมดของบริษัทดำเนินการตามมาตรฐานของสิ่งแวดล้อมและการบำบัดของเสีย

S: ดีเยี่ยม

CPF มีความสัมพันธ์ในเรื่องเกี่ยวกับแรงงานเกษตรค่อนข้างมาก CPF มีข้อควร ระวังมากที่สุดในแง่นี้ของ ESG อย่างไรก็ตาม บริษัทได้จัดการความสัมพันธ์ทั้งทาง สังคมและชุมชนได้เป็นอย่างดี บริษัทมีนโยบายที่แข็งแกร่งในการต่อต้านการใช้ แรงงานในแบบที่ไม่ถูกต้อง CPF ยังมีการดำเนินการเพื่อให้สอดคล้องกับ มาตรฐานสากล เช่นมาตรฐานที่ใช้กับดัชนีความยั่งยืนดาวโจนส์ และ เป้าหมาย การพัฒนาที่ยั่งยืนของสหประชาชาติ บริษัทยังคงดำเนินกิจกรรมที่รับผิดชอบต่อ สังคมโดยการเข้าร่วมโครงการที่เหมาะสมกับความต้องการของสังคม

G: ดีเยี่ยม

CPF ปฏิบัติตามคำแนะนำของสมาคมส่งเสริมสถาบันกรรมการบริษัทไทย มีการ เปิดเผยนโยบายซึ่งสอดคล้องกับเกณฑ์ที่กำหนดโดย SET ในฐานะที่เป็นบริษัทจด ทะเบียน CPF ได้เปิดเผยข้อมูลที่สำคัญอย่างกว้างขวางและทันท่วงทีต่อผู้มีส่วนได้ ส่วนเสีย



Financial Exhibits

Asia
Thailand
Consumer Non-cyclical
AL B. I . I I E I.
Charoen Pokphand Foods
CPF TB

Valuation basis

DCF, P/E, and P/BV

Key drivers

- i. Uptrend cycle on its farm business;
- ii. Average local feed costs remain at a lowerbound level;
- iii. Protein shortage in Asia.

Key risks

- i. Meat price volatility; ii. Softening consumption from
- economic slowdowns;
- iii. THB appreciation.

Company Profile

CPF is the leading agro-industrial and food conglomerate in the Asia-Pacific region. The company operates in both livestock and aquaculture businesses. The vertically integrated divisions incorporate the manufacturing of animal feed, animal farming, and production of cooked meat.

Financial summary (THB)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Recurring EPS	0.44	1.22	1.69	2.14	2.31
DPS	0.65	0.65	0.68	0.85	0.92
BVPS	22.16	23.30	24.31	25.60	26.98
Return on average equity (%)	6.8	7.1	7.1	8.6	8.8

Valuation metrics	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Recurring P/E (x)	49.06	17.56	12.67	10.02	9.27
P/B (x)	1.0	0.9	0.9	0.8	0.8
FCF Yield (%)	(24.2)	(24.9)	26.3	2.6	2.9
Dividend Yield (%)	3.0	3.0	3.2	4.0	4.3
EV/EBITDA (x)	11.12	7.83	6.10	5.80	5.60
EV/EBIT (x)	27.78	15.30	10.86	10.19	9.85

Income statement (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total turnover	512,704	614,197	623,684	625,491	629,166
Gross profit	65,890	81,873	96,596	98,000	98,494
EBITDA	37,483	52,484	58,750	60,109	60,353
Depreciation and amortisation	(22,474)	(25,612)	(25,769)	(25,909)	(26,034)
Operating profit	15,009	26,872	32,981	34,200	34,319
Net interest	(16,596)	(20,358)	(15,785)	(15,948)	(15,926)
Pre-tax profit	16,733	18,557	29,092	35,044	37,365
Taxation	(2,654)	(4,133)	(10,182)	(12,266)	(13,078)
Reported net profit	13,029	13,970	14,544	18,400	19,883
Recurring net profit	3,756	10,493	14,544	18,400	19,883

Cash flow (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Change in working capital	(17,755)	(7,807)	(352)	(152)	(450)
Cash flow from operations	15,094	27,642	29,779	31,893	32,389
Capex	(59,602)	(73,527)	18,756	(27,048)	(27,048)
Cash flow from investing activities	(59,602)	(73,527)	18,756	(27,048)	(27,048)
Dividends paid	(5,597)	(5,588)	(5,818)	(7,360)	(7,953)
Cash flow from financing activities	118,605	41,300	(24,674)	19,364	7,645
Cash at beginning of period	57,035	36,686	32,950	48,885	63,287
Net change in cash	74,097	(4,584)	23,862	24,208	12,985
Ending balance cash	131,419	30,018	52,533	66,476	67,338

Balance sheet (THBm)	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Total cash and equivalents	36,686	32,950	48,885	63,287	73,104
Tangible fixed assets	230,507	276,664	234,539	236,241	237,763
Total investments	265,874	272,055	272,055	272,055	272,055
Total assets	842,681	926,987	898,247	913,978	925,564
Short-term debt	132,460	186,478	177,106	181,902	180,514
Total long-term debt	330,701	301,499	273,906	273,763	274,502
Total liabilities	555,544	627,144	589,677	594,368	594,024
Total equity	287,137	299,844	308,570	319,610	331,540
Total liabilities & equity	842,681	926,987	898,247	913,978	925,564

Key metrics	Dec-21	Dec-22	Dec-23F	Dec-24F	Dec-25F
Revenue growth (%)	(13.1)	19.8	1.5	0.3	0.6
Recurrent EPS growth (%)	(81.0)	179.4	38.6	26.5	8.1
Gross margin (%)	12.9	13.3	15.5	15.7	15.7
Operating EBITDA margin (%)	7.3	8.5	9.4	9.6	9.6
Net profit margin (%)	2.5	2.3	2.3	2.9	3.2
Dividend payout ratio (%)	43.0	40.0	40.0	40.0	40.0
Capex/sales (%)	11.6	12.0	(3.0)	4.3	4.3
Interest cover (x)	0.90	1.32	2.09	2.14	2.15

Source: Company data, RHB



Recommendation Chart

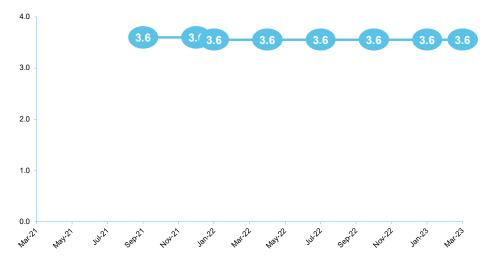


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2023-01-27	Buy	34.0	23.6
2022-12-30	Buy	34.0	24.8
2022-12-09	Buy	34.0	23.6
2022-11-16	Buy	34.0	24.4
2022-11-01	Buy	34.0	25.5
2022-10-10	Buy	34.0	24.6
2022-09-07	Buy	34.0	26.0
2022-08-16	Buy	34.0	26.3
2022-07-19	Buy	34.0	25.0
2022-06-17	Buy	34.0	26.5
2022-05-25	Buy	34.0	25.5
2022-04-26	Buy	34.0	24.0
2022-04-07	Buy	34.0	23.6
2022-03-30	Buy	35.0	24.5
2022-03-07	Buy	35.0	23.6

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

RHB Guide to Investment Ratings

Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels Sell: Share price may fall by more than 10% over the next 12 months

Not Rated: Stock is not within regular research coverage

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